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## Enhancing Performance in Manufacturing and Distribution

In today's marketplace, it is increasingly difficult to increase profits and shareholder value. Every day you face external pressures on your growth: volatile energy and raw materials costs, tougher competition, low-cost products from overseas, fluctuations in the economy and consumer spending, and government regulation. These are only equaled by your internal pressures: increasing productivity at the right price point, managing labor costs, funding investments in R&D/technology/capital equipment, and giving customers the quality and service they want – at a price they will pay.

Effectively juggling these issues allows you to be first to market with new products, increase penetration of existing products, win new customers, reach new markets, take share from your competitors – and be around to deal with the new pressures **tomorrow** will bring.

For over 60 years, Crowe Horwath LLP has been a powerful ally for manufacturers. One-third of our client base consists of manufacturing and distribution companies, so we have a wealth of expertise working with companies like yours. We focus on strategies and systems – such as the SCOR supply chain management model, effective use of technology, process improvement, and tax consulting – that yield tangible results and improve your return on investment. And we have colleagues around the world to help with your offshore facilities and relationships. Our clients choose us because of our proven track record in the industry, depth of resources, breadth of expertise, and our firm's purpose, "Building Value with Value." This purpose represents our commitment to our clients and ourselves to build value while remaining true to our core values of integrity, trust, and mutual respect.

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